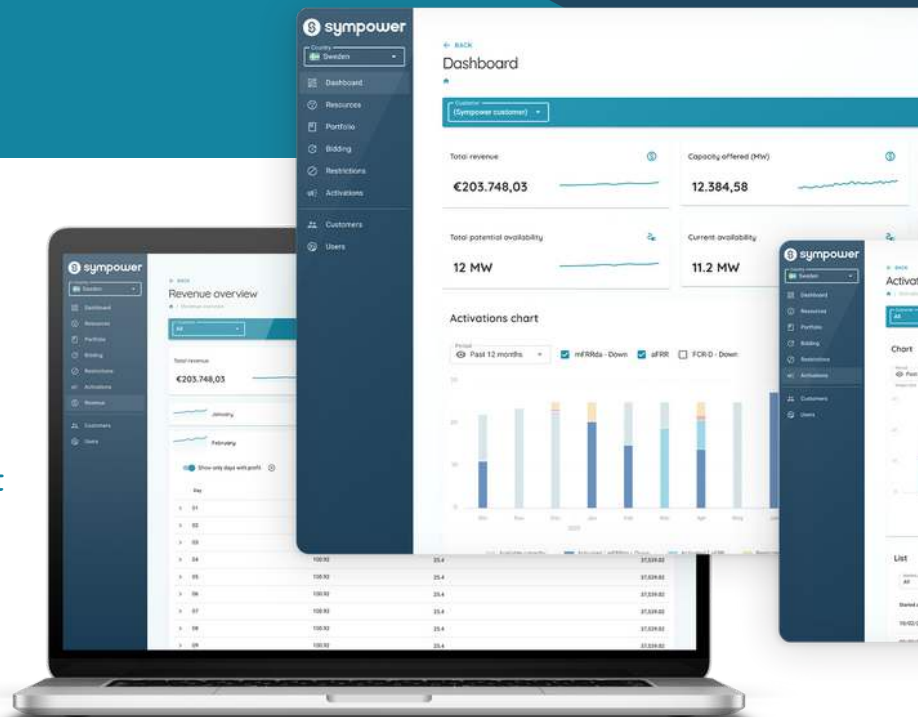




# Tailoring Sympower's platform to a new market

Our demand response platform efficiently monitors, connects and manages distributed industrial and commercial energy assets on balancing markets across Europe. By using our services, businesses get paid for participating in demand response, strengthening the grid and accelerating the energy transition.



## TAILORING OUR PLATFORM TO GREECE

Balancing markets and their specificities can vary greatly from country to country, prompting international aggregators like ourselves to tailor our platform to local requirements.

Our platform's successful adaptation to local markets results from a winning formula, combining an expert team, sophisticated software, extensive European experience and a close collaboration with the Greek Transmission System Operator ADMIE.



*"Our unique approach to balancing services blends European expertise with a deep understanding of local nuances. **Our mission is to empower commercial and industrial businesses and unlock new revenue streams for them through demand-side flexibility.**"*

**Gianni Efthymiou** | Product Manager

## BENEFITS



### Seamless Integration of Various Energy Assets

Our in-house-developed algorithm allows us to integrate all types of energy resources into our platform. The algorithm considers all crucial aspects, such as asset costs, time needed to ramp up or down its consumption, or energy usage.



### Real-Time Monitoring and In-depth Insights

Our platform collects real-time measurements, giving us a deeper understanding of our customers' energy resources. This asset-by-asset observation enables us to constantly improve our understanding of the asset's behaviour and integrate new ones into our portfolio.

## NEW TOOLS



### Optimiser

The optimiser is our in-house developed tool which optimises how we select resources and, using real-time data, maximises our customer's return on investment with the least amount of disruptions.



### Billing Tools

Our real-time measurements ensure that we comply with ADMIE's rules at all times while being on continuous activations. These tools also guarantee that our customers receive the correct revenue from their participation in balancing services.



### Ramp Curves and Fault Tolerance

Because some energy assets cannot be switched off completely, we have developed a resource ramp curves proof of concept. This tool aims to unlock the most flexibility possible from the resources we integrate into our platform.

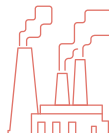
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**10+**  
countries



Over  
**170**  
employees



More than  
**150**  
commercial &  
Industrial Customers



Harnessing over  
**1.3 GW**  
of capacity



## Unlock your flexibility and Maximise Revenue!

Book a meeting with one of our Energy Experts